

Indonesia's leading Agribusiness Company transform Supplier Onboarding for greater efficiency

Introduction

The customer is the largest Agri- business conglomerate in Indonesia, active in seven business pillars: Pulp & Paper, Agri-business & Food, Financial Services, Developer & Real Estate, Communications & Technology, Energy & Infrastructure, and Healthcare. With a strong commitment to sustainability and innovation, the customer plays a pivotal role in the growth and development of Indonesia's economy.

Benefits



Comprehensive Industry Expertise



Sustainability Commitment



Strong Market Presence

The Challenge

Streamlining Supplier Onboarding process

The customer continuously strive to optimize its operation, driving efficiency and creating value for its stakeholders.





Manual and Time-consuming onboarding: Engaging with numerous suppliers across different geographies using a manual onboarding process was complex and slow, leading to delays in establishing critical supplier relationships.



Absence of centralized systems: Without a streamlined system to onboard and nurture new supplier partnerships, the company risked losing valuable business opportunities and faced difficulties in maintaining efficient supplier interactions.



Limited Data Visibility: There was a lack of clear visibility into supplier data across multiple internal teams, resulting in coordination issues and delayed decision-making.



Process Inefficiencies and Data inconsistency: Suppliers often introduced inefficiencies and inconsistencies in data, further complicating operations and reducing the overall effectiveness of the supply chain.

Recognizing the need for a more streamlined and efficient supplier onboarding solution, the customer decided to migrate to Cherrywork Business Partner Onboarding Solution.

The Solution

A Comprehensive Approach to Improved Vendor Onboarding



New Supplier Onboarding Portal : Developed a streamlined supplier onboarding portal using SAP UI5, enabling self-registration for suppliers.



Document Upload Feature: Implemented functionality allowing suppliers to easily upload required documents directly through the portal.



Automated Verification and Compliance decision making: Integrated automated processes for verification, compliance checks, and risk assessments to ensure supplier eligibility.



Approval and Supplier Master Data Creation: Established a seamless workflow for the approval process and automatic creation of supplier master data.



The Result

Improved efficiency and data integrity in Supplier Onboarding

Key Outcomes:



Digitized self registration Platform: The platform allowed suppliers to self register, reducing manual data entry and speeding up the onboarding process



End-to-End Visibility: Single, centralized portal offering complete visibility into entire supplier onboarding process, enhancing transparency and tracking.



Enhanced Data Integrity and Risk Mitigation: Ensured the accuracy and reliability of supplier records through periodic verification and updates, automated risk assessments leading to greater operation efficiency and reduced risk exposure.



Improved Communication: Improved communication channels between buyers and suppliers, fostering stronger relationships and facilitating better collaboration.

Business Impact

100% Streamlined onboarding process

60 New suppliers onboarded per month

3X Improvement in velocity of onboarding new suppliers

